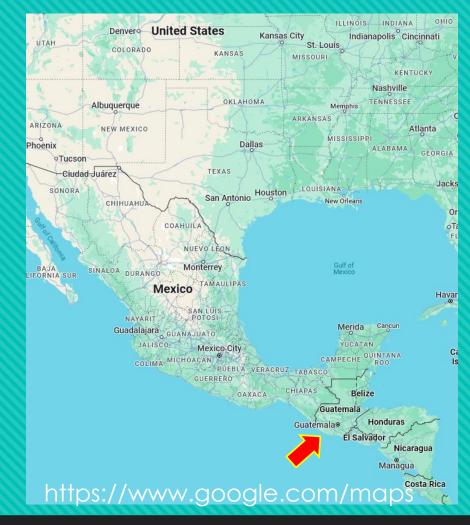
Women's Economic Empowerment through Financial Inclusion in Guatemala

(GuateCrece Project Case)



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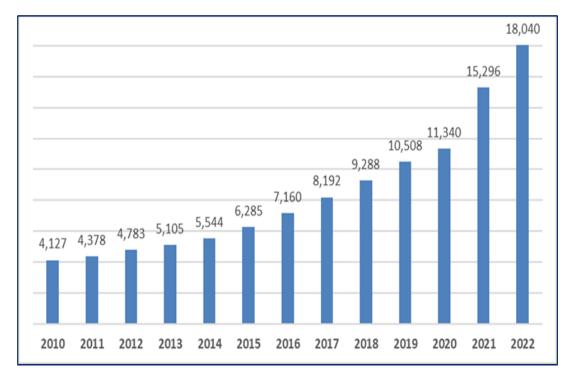


1. Overview of the Project activities in Guatemala for local women's empowerment through the financial inclusion

Current situation in Guatemala (1) Increase of family remittance

- In rural areas of Guatemala, economic opportunities are limited, especially for women.
- Many Guatemalans are trying to get to the USA in search of better economic opportunities.
- Those who live and work in USA send the international remittance to the family living in Guatemala. The total amount of such family remittance fund represents about 20% of GDP.



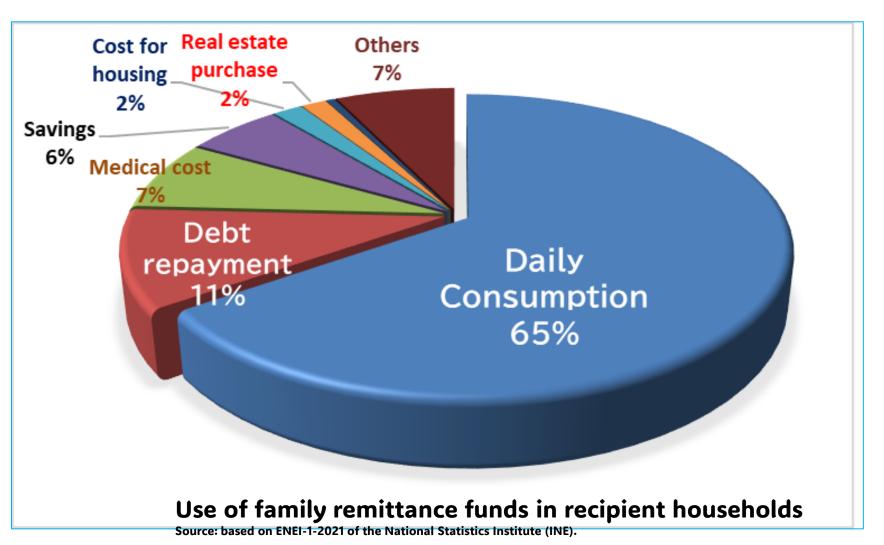


People trying to get to USA
Source: https://www.youtube.com/watch?v=z2sjeXoQnQo

Total amount of family remittance funds

Source: based on the information of Central Bank of Guatemala

Current situation in Guatemala (2) Use of International Remittance Funds



Most of family remittance fund have been "not" spent for investment in economic activities but for daily consumption.

Our challenge

How can we increase economic opportunities in Guatemala?



GuateCrece Project is carried out by the National Institute of Cooperatives (INCAOP) of Guatemalan government, with technical assistance of Japan International Agency (JICA).



Guatemala Crece con (Guatemala growing with)

- Remesa familiar (eficiente use of family remittance)
- Cultura de ahorro (savings culture, and)
- Emprendimiento (entrepreneurship)



Framework of the Project activities

Participating credit unions



GuateCrece Project







1st activity: Improve credit unions' financial and nonfinancial services

Credit unions' members



2nd activity: Promote entrepreneurship and economic activities of credit unions' members



One of participating credit unions in Guatemala

Promote financial and economic activities of the members, thanks to credits and financial education to be provided by credit unions.

More funds can be collected in participating credit unions, because of the members' earnings to be increased.

Project Concept (1)

Effective use of international remittance funds to promote businesses in Guatemala

Guatemalan women, developing their business, by using their financial resources

Saving the money received by remittance, for its effective use in the future



Credit unions' remittance receiving services, financial education, and saving account services



husbands in foreign

countries

Project Concept (2)

Enhanced financing for local businesses with a view to sustainable local economic development



Credit Unions

Activities of the Project for improving nonfinancial services of participating cooperatives (credit unions)

Participating cooperatives (credit unions) have improved their nonfinancial services, starting the provision of the following services

- Financial education
- Training for promoting entrepreneurship (vocational training, training on how to prepare business plan, etc.)



Financial education



New Vegetable Cultivation





Vocational training to promote women's entrepreneurship

Use of Information Technology for promoting women's businesses



<u>Digital marketing trainings for young people</u>, mainly women, participating in "Puentes" project organized by <u>United States</u>
<u>Agency for International Development (USAID)</u> and <u>World Vision</u>



Use of SNS for marketing activities

Coverage of the application of the GuateCrece Project

GuateCrece Project's concept and methods have already been applied by approximately 40 cooperatives, benefiting almost 10,000 people directly or indirectly in the year of 2023.

(9,694 associates in total)



2. Changes achieved in terms of women's economic empowerment

Women entrepreneurship

Trainings



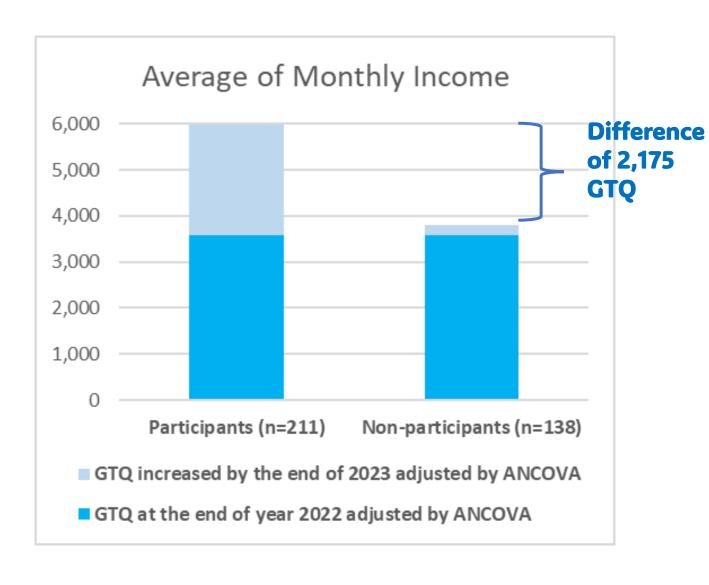






Several women have developed their own business, by utilizing the knowledge learned from the training courses in which they participated.

Increase in monthly income of participating cooperatives' (credit unions') members



- The GuateCrece Model has resulted in an increase of 2,175 GTQ per cooperative member, in terms of monthly income. This increase has been caused by the newly developed economic activities of the participants.
- The impact is larger for women than for men. (Effect size for men = 0.192, Effect size for women = 0.212)



Changes in monthly income of cooperatives' members

End of year 2022

Number of persons by income amount group (Non-Participants in 2022)

40 30 20 10 End of year 2023

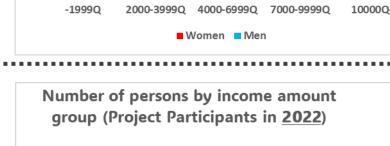
Number of persons by income amount group (Non-Participants in <u>2023</u>)

-

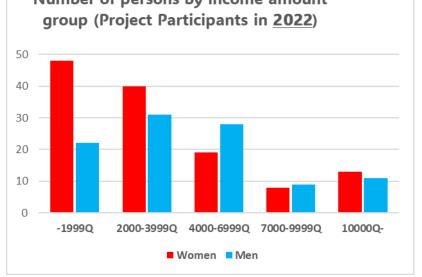
40 30 20 10 -1999Q 2000-3999Q 4000-6999Q 7000-9999Q 10000Q-

■ Women ■ Men

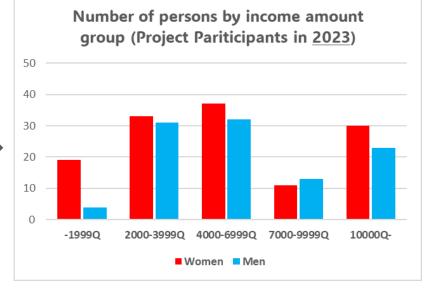
Nonparticipants



Participants







The positive impact is the largest in young women group.

Age & Gender	Participación en el Modelo GuateCrece	n	% who have developed new economic activity	% who have increased income by more than 20%	% who have increased savings in the account by more than 20%
Women 20s-30s	Participants	75	48.0%	48.0%	52.0%
	Non-Participantes	43	20.9%	20.9%	25. 6%
Women 40s-50s	Participants	43	51.2%	46.5%	14.0%
	Non-Participantes	48	47.4%	39.5%	31.6%
Men 20s-30s	Participants	62	50.0%	50.0%	30.6%
	Non-Participantes	34	35.3%	20.6%	23.5%
Men 40s-50s	Participants	28	53.6%	57.1%	17. 9%
	Non-Participantes	26	34.6%	26.9%	38.5%

A woman's successful case



- She had only completed the basic education.
- She receives international family remittance from her husband, at the local credit union, which is located near by her house.
- By using the fund provided by her husband and credit granted by the credit union, she has been able to develop and expand her business on garment, taking in advantage of having participated in vocational training about it.

Theory of change (Women empowerment)

Achieve economic empowerment



Earn money by starting the microbusiness



 Credit for expanding the business



Use their money strategically



- Financial education
- Trainings on entrepreneurship



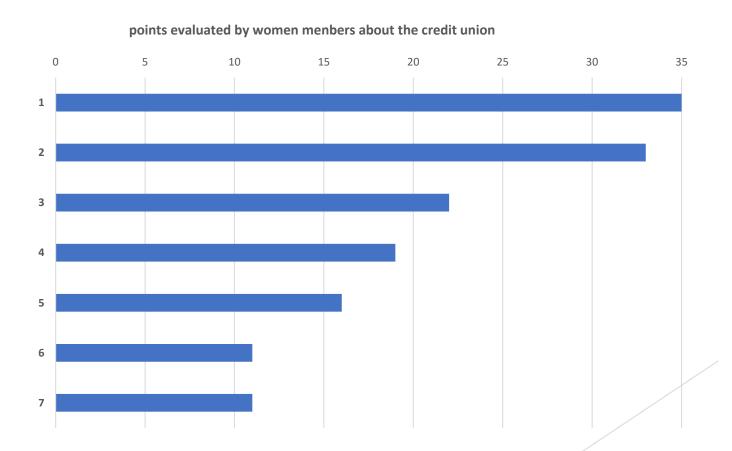
Have their own money through deposits or remittances



- Remittance receipt service
- Savings

Conclusion (1) Importance of Credit Unions for local development

- Credit unions can be important instrument for women's economic empowerment.
 Because credit unions are more familiar for local people than banks.
- Women members evaluate positively financial and nonfinancial services of credit unions, in terms of gender equality.





Conclusion (2) Utilization of international experience

The Project's positive effects have been increased, thanks to;

- Collaboration with "Puentes" Project organized by USAID and World Vision, and
- Applying lessons learned from experiences developed in Honduras



Trainings on how to form a cooperative, for young people, mainly women, participating in "Puentes" project organized by United States Agency for International Development (USAID) and World Vision



Financial education realized in Honduras as an activity of the Project named as "ACTIVO" by the Japanese technical assistance

Thank you!

